

FIGURE 1A.

User System

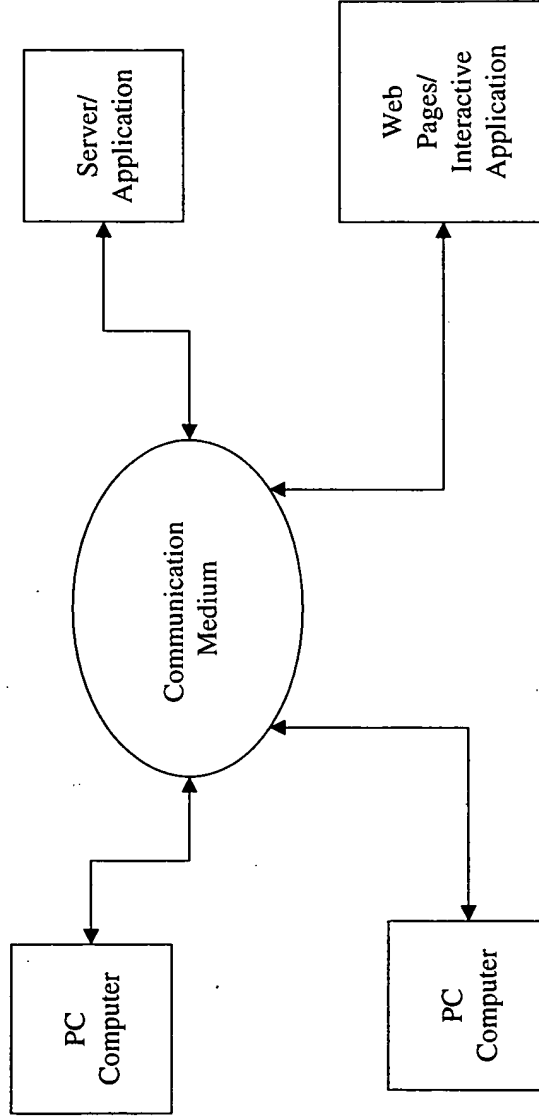


Figure 2.

Problem

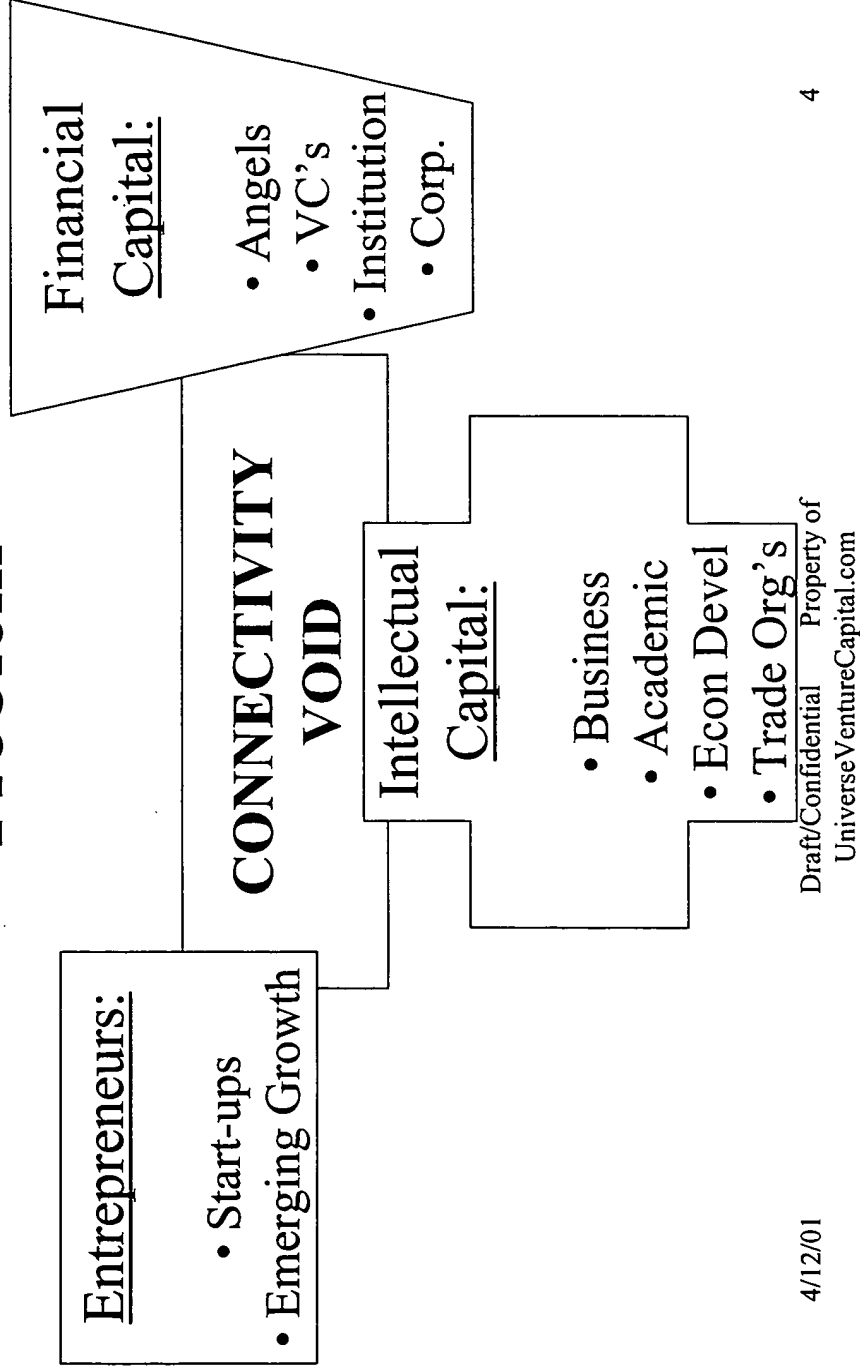


Figure 3.

SOLUTION

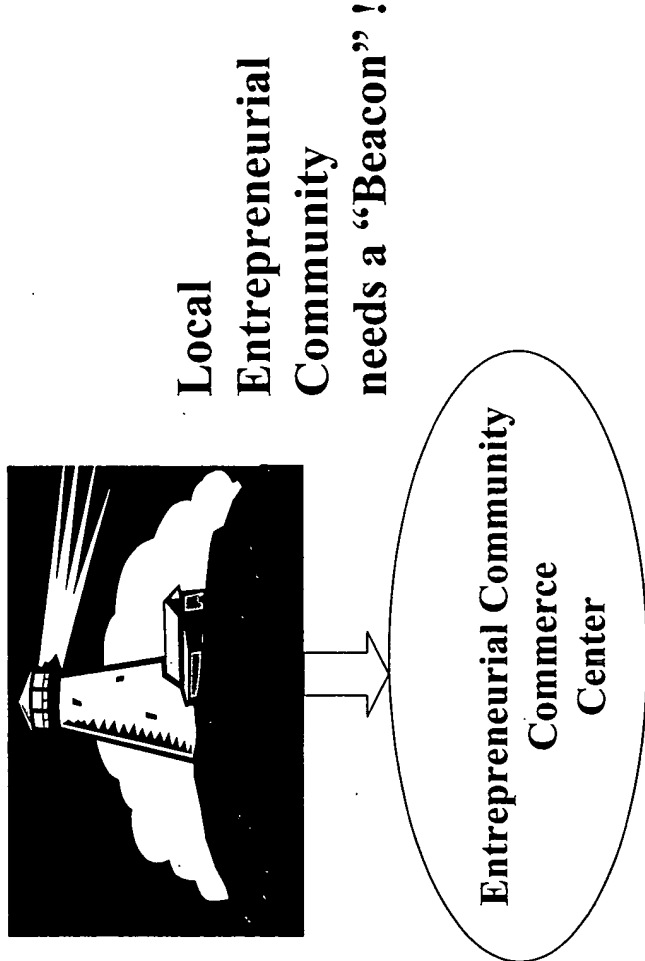
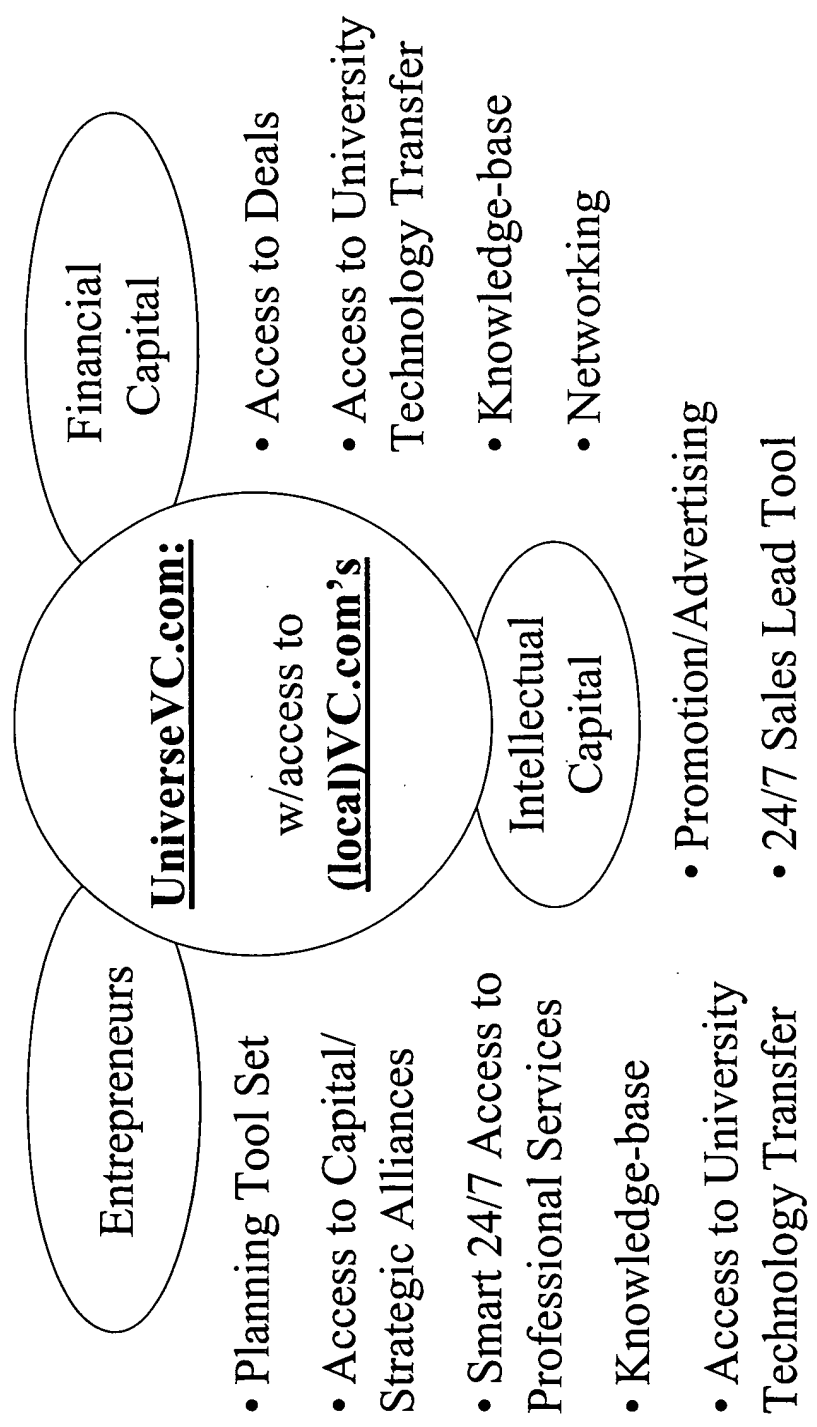


Figure 4.

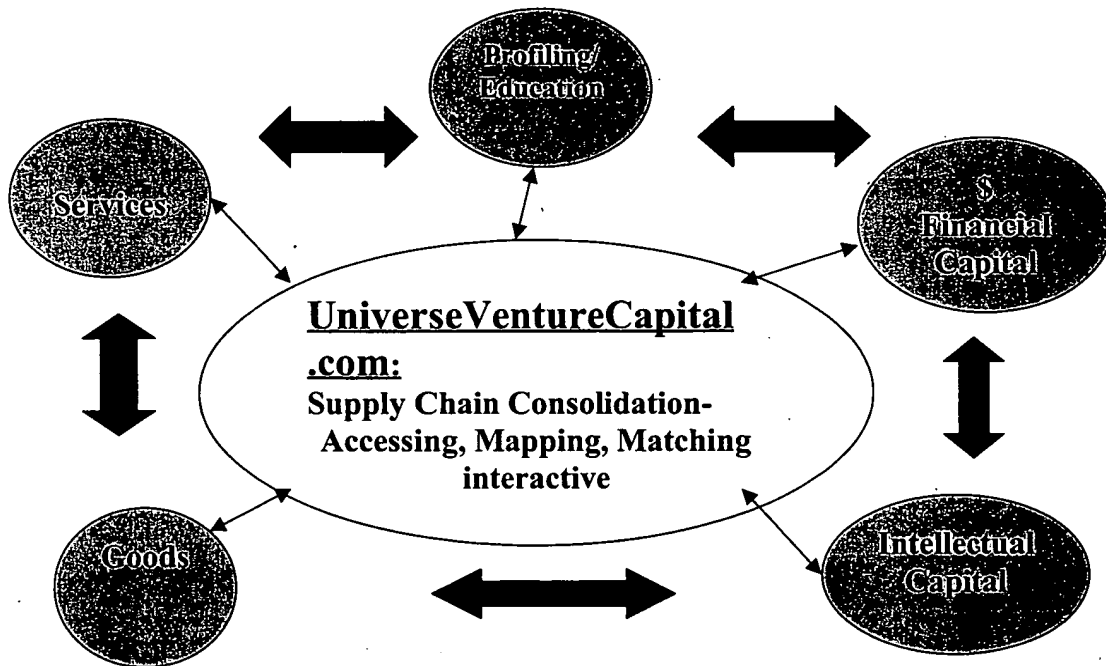
Business Applications



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“Entrepreneurial/Venture Capital Community Supply Chain”



**“Community Website Strategy- Products(red) and
Players(gray)”**

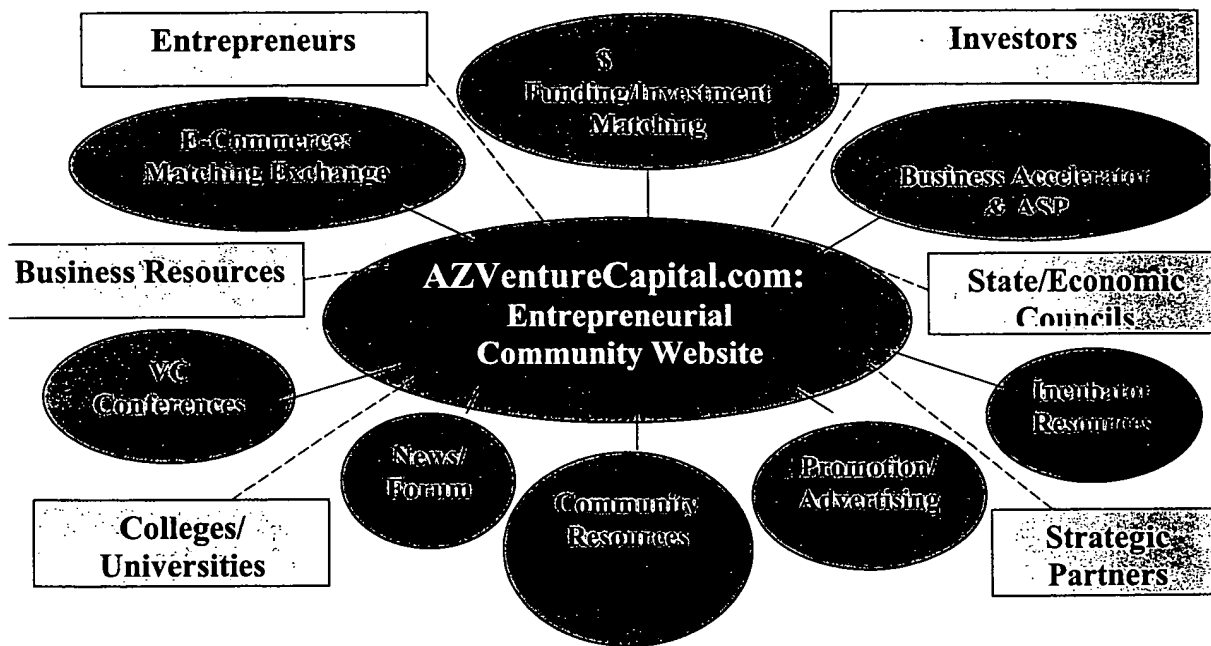
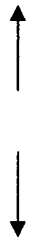


FIGURE 7.

HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US



- **Company:** info problem product market goals

- Company

- Community

- Management/

Advisors

- Mission

- Process

- Products

- Services

“Connecting Communities”:

Web application mapped to a new venture acceleration workflow process acting across global/national/state/metro economies

UniverseVentureCapital.com:

(elevates local VentureCapital.com's)

= Global Entrepreneurial
Community Website



LocalVentureCapital.com's:

(networked

Local Entrepreneurial

Community Website

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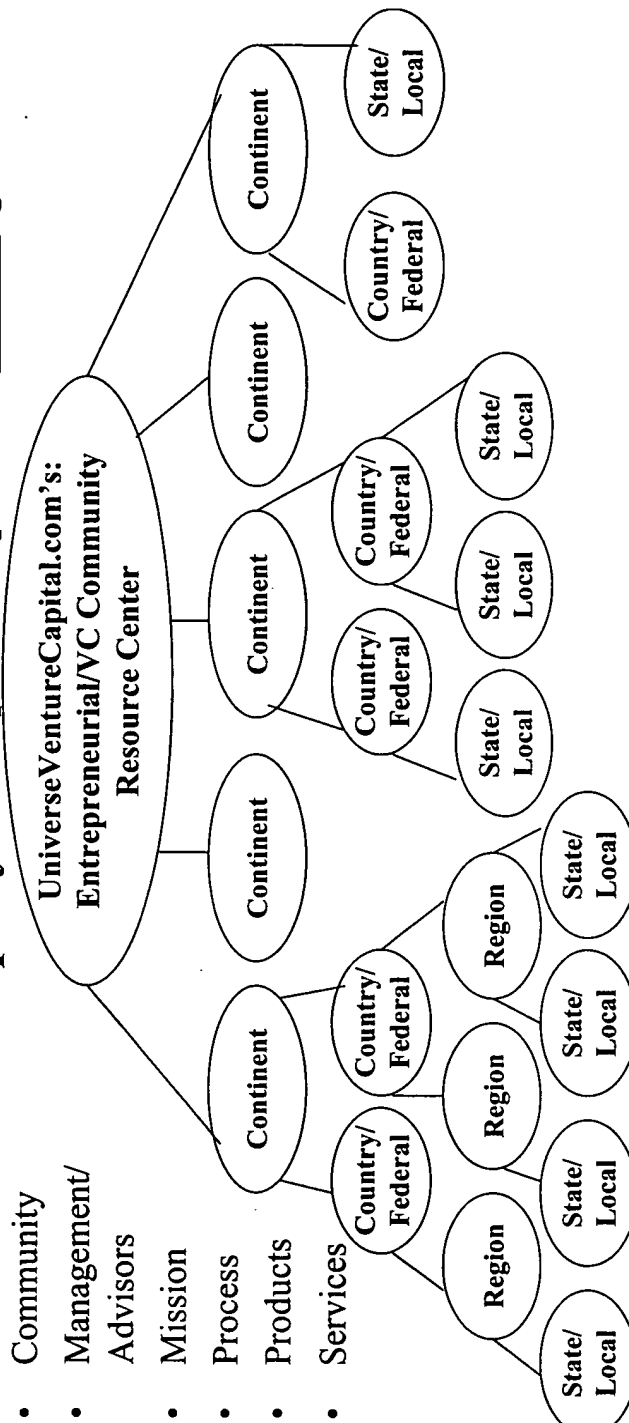
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Figure 8.

HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US

- Company • **Company: info problem product market goals**



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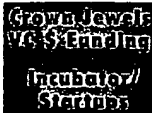



Figure 9.

IP: Domain Inventory

Global VentureCapital.com Domain Names

UniverseVentureCapital.com											
nAmericaVentureCapital.com			AfricaVentureCapital.com			AustraliaVentureCapital.com			EuropeVentureCapital.com		
UnitedStatesVentureCap.com											
ALVentureCapital.com	MEVentureCapital.com										
ARVentureCapital.com	MTVentureCapital.com										
AKVentureCapital.com	UTVentureCapital.com										
DEVentureCapital.com											
AZVentureCapital.com	NVVentureCapital.com										
CAVentureCapital.com	OHVentureCapital.com										
COVentureCapital.com	PAVentureCapital.com										
FLVentureCapital.com	TNVentureCapital.com										
ILVentureCapital.com	TXVentureCapital.com										
MAVentureCapital.com	VAVentureCapital.com										
MNVentureCapital.com	WAVentureCapital.com										
NCVentureCapital.com	WIVentureCapital.com										
NDVentureCapital.com	WYVentureCapital.com										
NEVentureCapital.com	WYVentureCapital.com										
NHVentureCapital.com	RIVentureCapital.com										
SDVentureCapital.com	HIVentureCapital.com										
NYNYVentureCapital.com	INDVentureCapital.com										
DCVentureCapital.com	IAVentureCapital.com										
KSVentureCapital.com	IDVentureCapital.com										
CTVentureCapital.com	GAVentureCapital.com										
VTVentureCapital.com	MDVentureCapital.com										
MOVentureCapital.com	NMVentureCapital.com										
OKVentureCapital.com	NJVentureCapital.com										
ORVentureCapital.com	SC KY MS Louis-VC.com										

FIGURE 10.



WELCOME !

PUT A STOCK IN IT!

Welcome on to AZVentureCapital.com

Search for:

Start Search

Reset

Search

Back

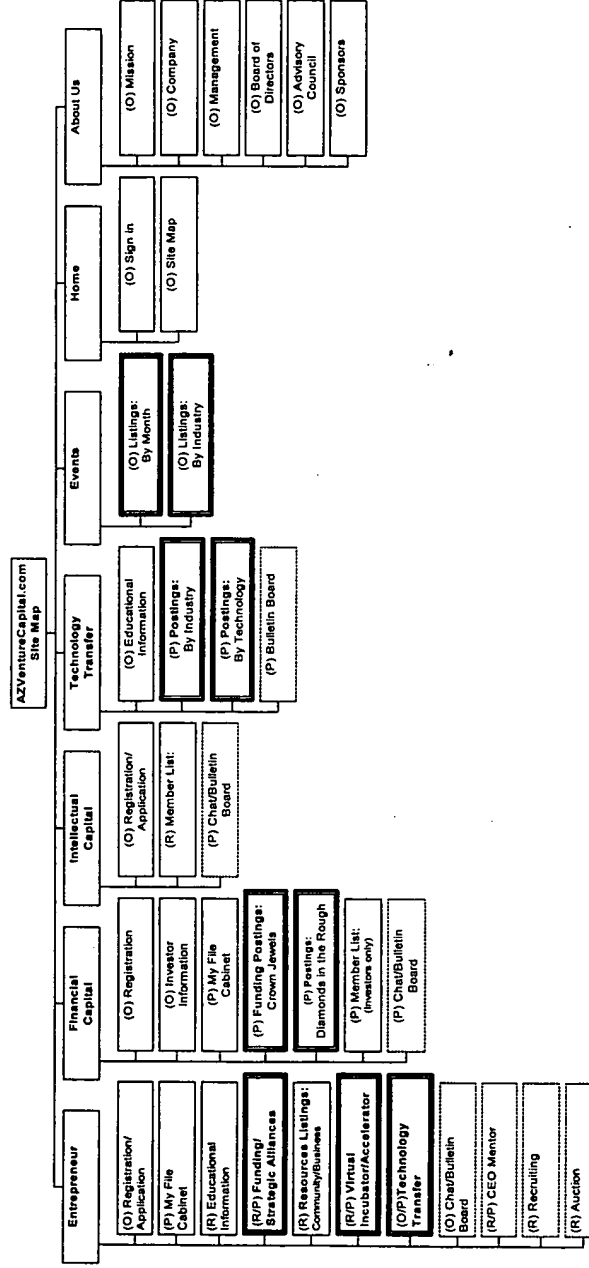
Next

FIGURE 11.

UniverseVentureCapital.com

Website Mapping

Website Activities, Schedule, and Permission Legend:
 Open Permission- O
 Registration Permission- R
 Password Permission Levels- P
 Purple(thin border)- Phase I and Static Info
 Green(bold border)- Phase I and Interactive
 Gray(dotted border)- Phase II/III and Interactive



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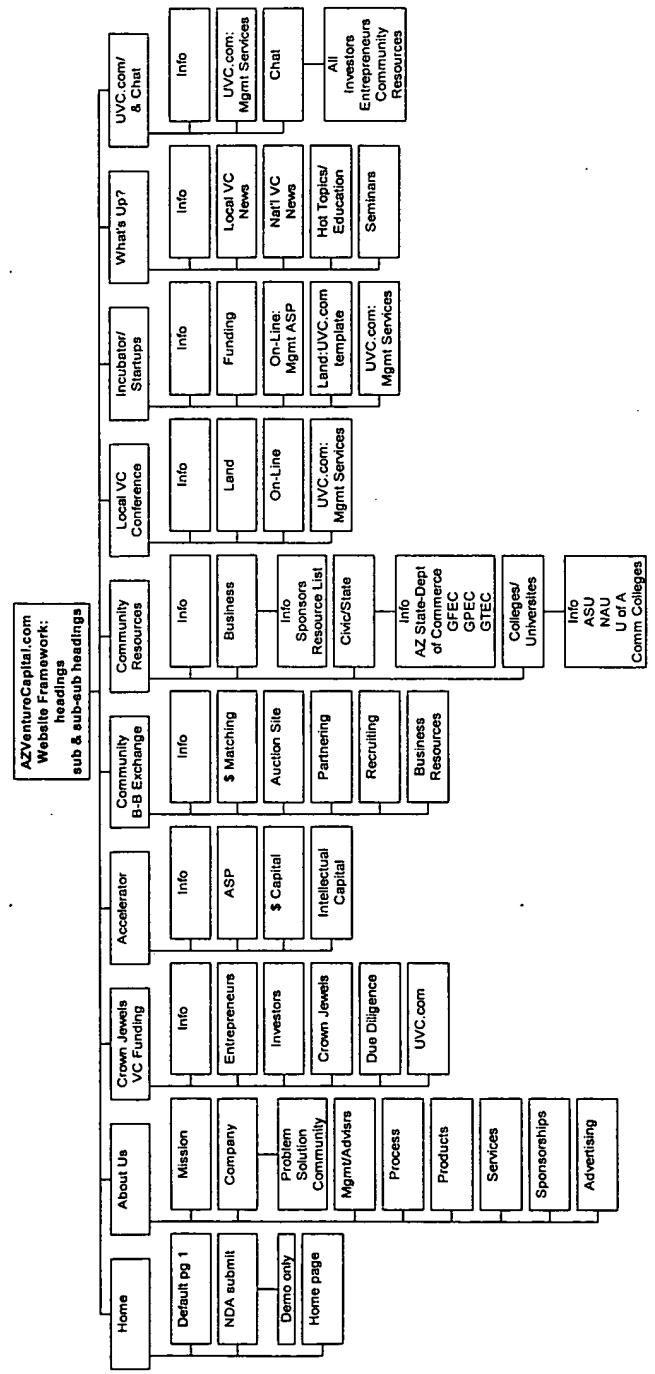
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Figure 12.

UniverseVentureCapital.com

Website Organizational Chart

(local community example)



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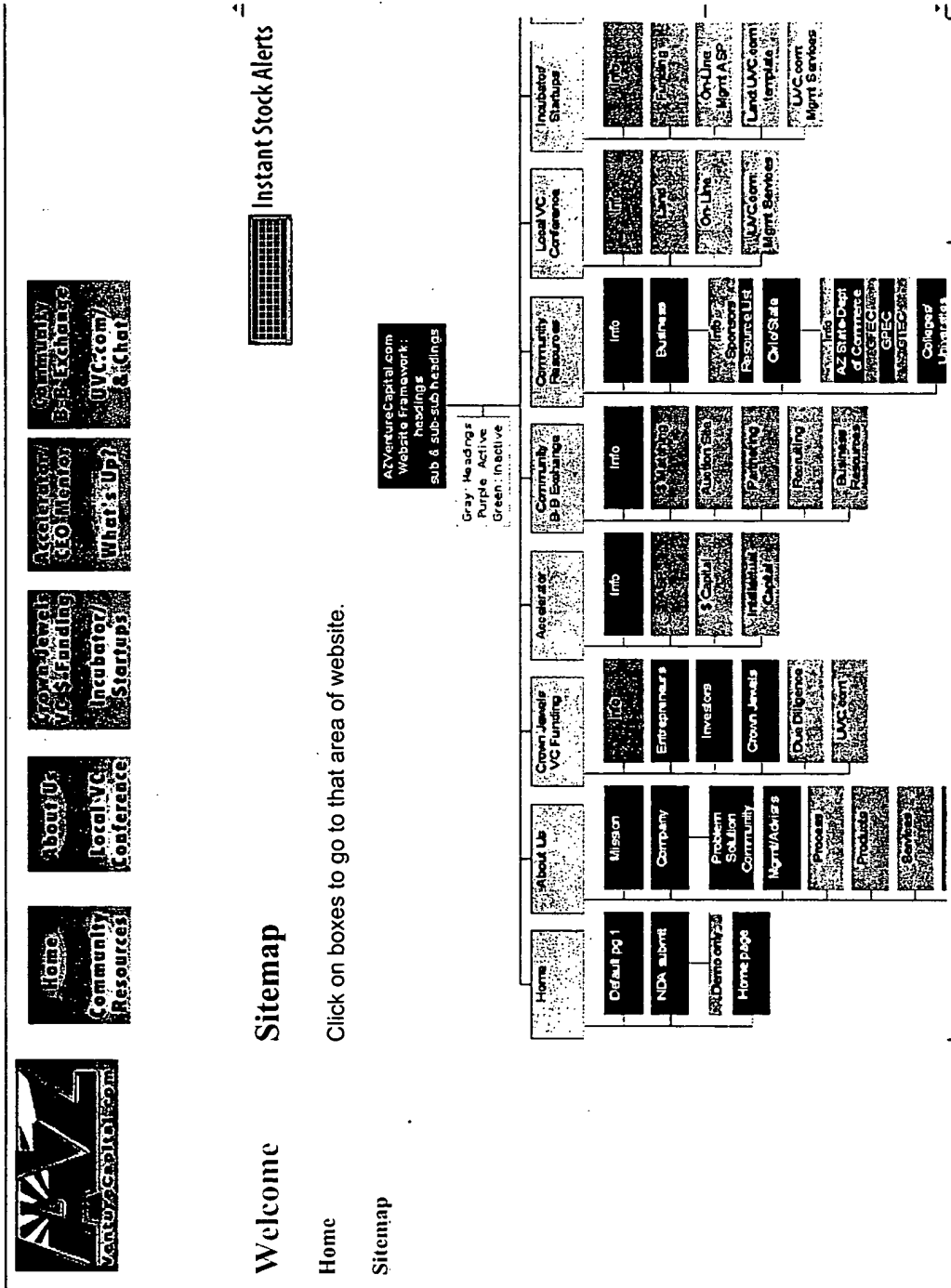
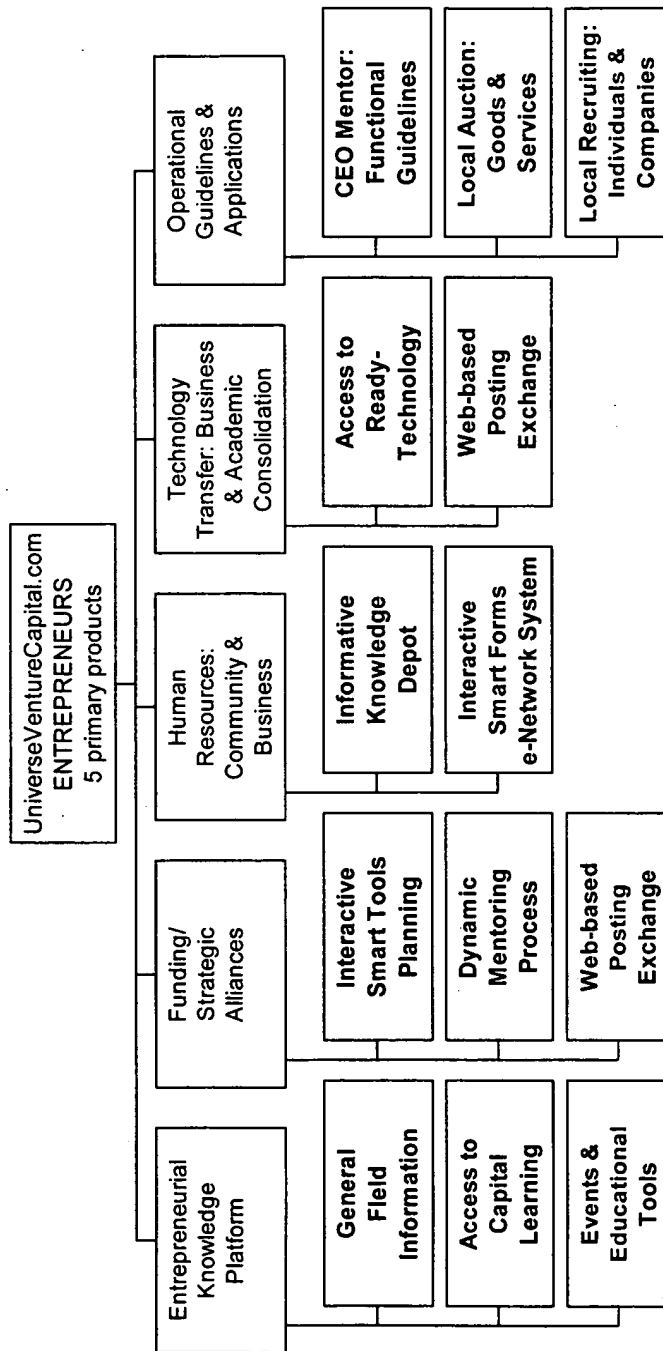


Figure 14.

Entrepreneurs:

Product Tools
(local community example)
Entrepreneur's Product Suite



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FIGURE 15.

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Example Template
Executive Business Summary

(list company name, provide logo if possible)

Company and Background

_____ (the "Company") was founded in _____ (month) of _____ (year) and is located in _____ (city), _____ (state). The Company's is currently in the _____ (choose; start-up, **emerging growth**, **middle market pilot launch**, or **full operation**) stage within the _____ (choose **list**; industry type). The Company is _____ (choose: **privately-held**, **public**) and has been incorporated as _____ (choose; an Arizona, a Delaware) corporation on _____ (list; date). The founding member(s) include (list names/titles) _____, _____, _____.

The Company's core business **description** is to provide (briefly describe market solution in <50 words)

The Company's mission is to (briefly describe <50 words) _____

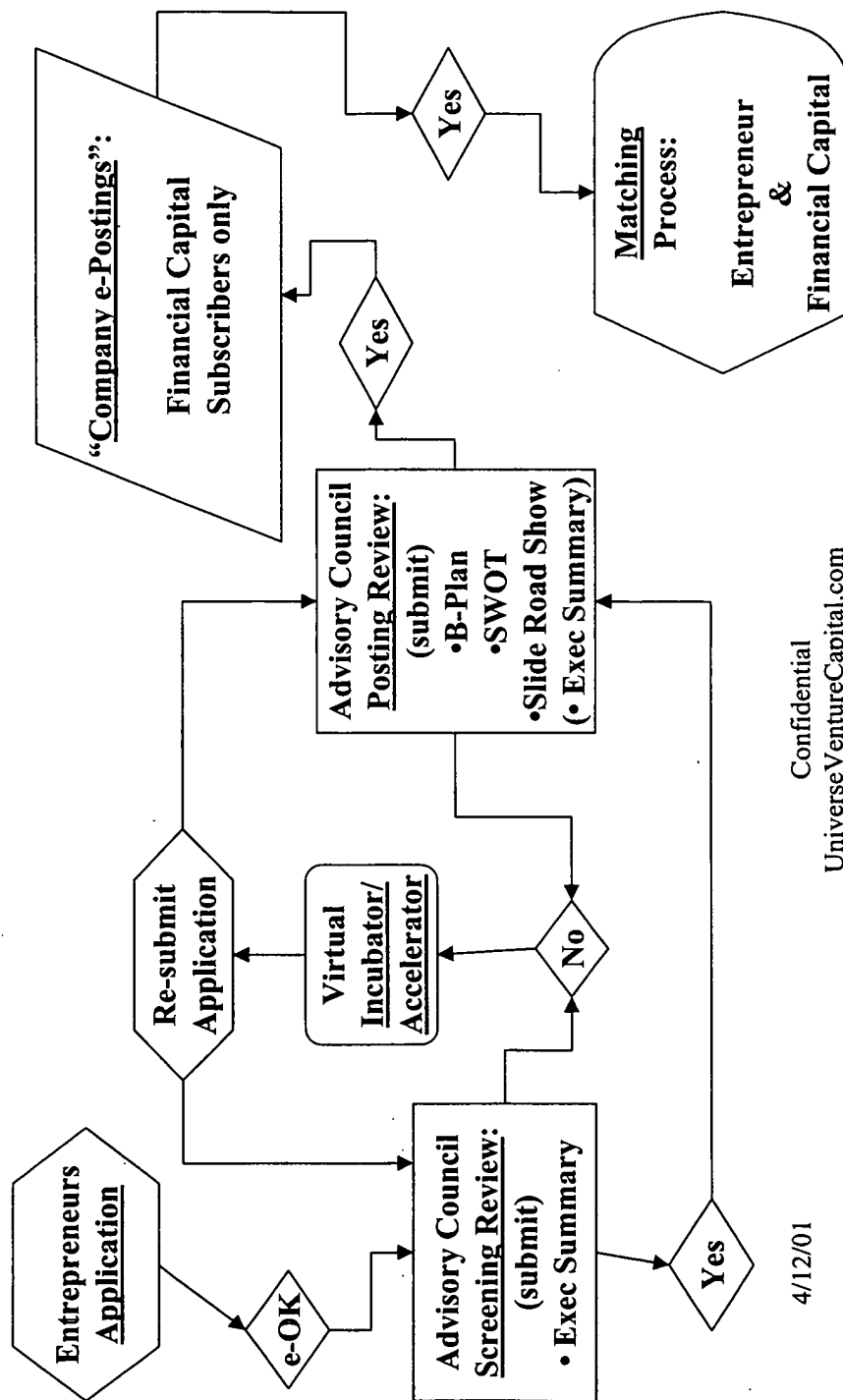
The Company is seeking (choose: outside financial capital, **distribution**, **manufacturing**, **R&D**, **M&A**) primarily due to its strategic plans to _____ (choose; incubate, accelerate, **divest**) its business. The **strategy use of the proceeds** will enable the Company to mainly _____ (choose; fund, **advance**, **support**, **complete**) _____ (choose **select**; development, operations, sales/marketing, **the sale of the Company**, other description). The Company strongly believes that the capital infusion will provide enough (choose: economic fuel, **beneficial resources**, **win-win opportunities**) to achieve (briefly describe goal(s) <25 words) _____

WHY? The Company's strategic rationale addressing the **WHY** of market problem includes (briefly describe the market problem and **WHY** the Company is planning their strategy <25 words)

WHY NOW? Market timing is critical to the success of the Company's strategic solution because (briefly describe the rationale of **WHY** the current timing in the market for the Company's solution is critical to success <25 words) _____

FIGURE 16.

Entrepreneurs: Dynamic Mentoring/e-Posting Process



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About Us

Management



Mission

Company

Information
Problem
Solution
Community

Mgmt/Advisors

Process

Access
Table
Flow Chart

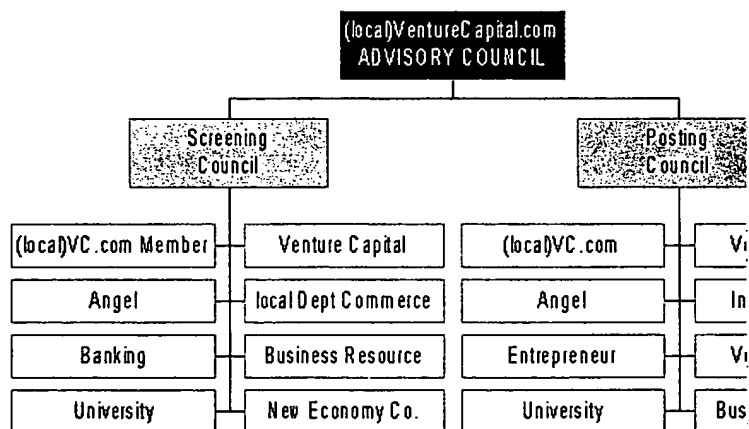
Products

Services

Sponsorships/Ads

Management (not illustrated) AZVentureCapital.com's management team brings together a host of talented individuals with significant experience in founding, funding, developing, operating, and exiting entrepreneurial companies... Advisory Councils AZVentureCapital.com's Advisory team includes leading professionals which are active in the Entrepreneurial Community. These prominent individuals provide a comprehensive array of expertise and networks spanning across this entire business sector. Given the anticipated heavy volume of Entrepreneurial Company reviews, two Councils (Screening, Posting) have been created to reduce the burden on these volunteers and better serve the entrepreneurs with a higher quality review process

Management/Advisors



Search

Back Next

Figure 18.

Entrepreneurs: Virtual Incubator/Accelerator Process (Interactive e-Network System)

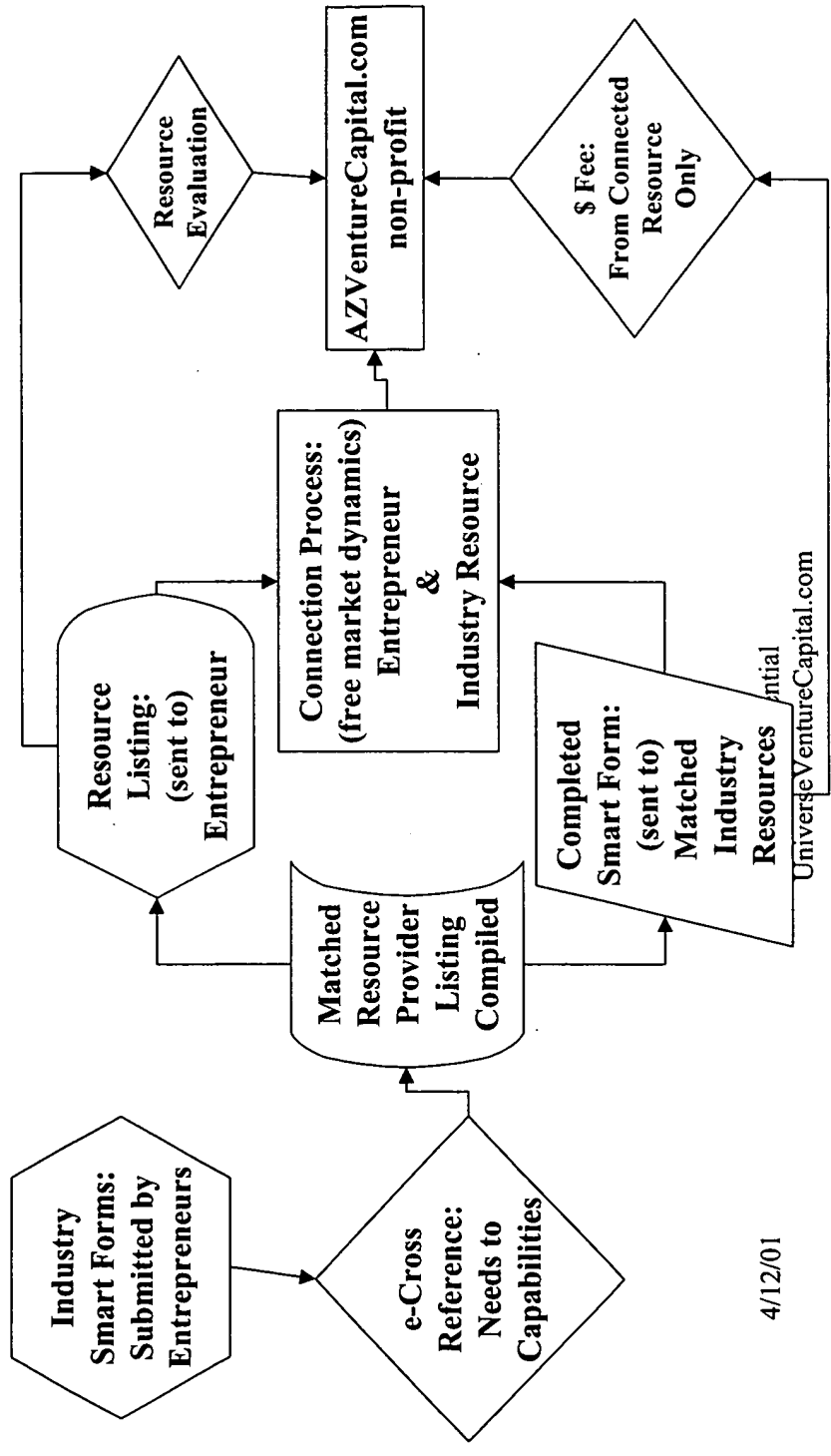


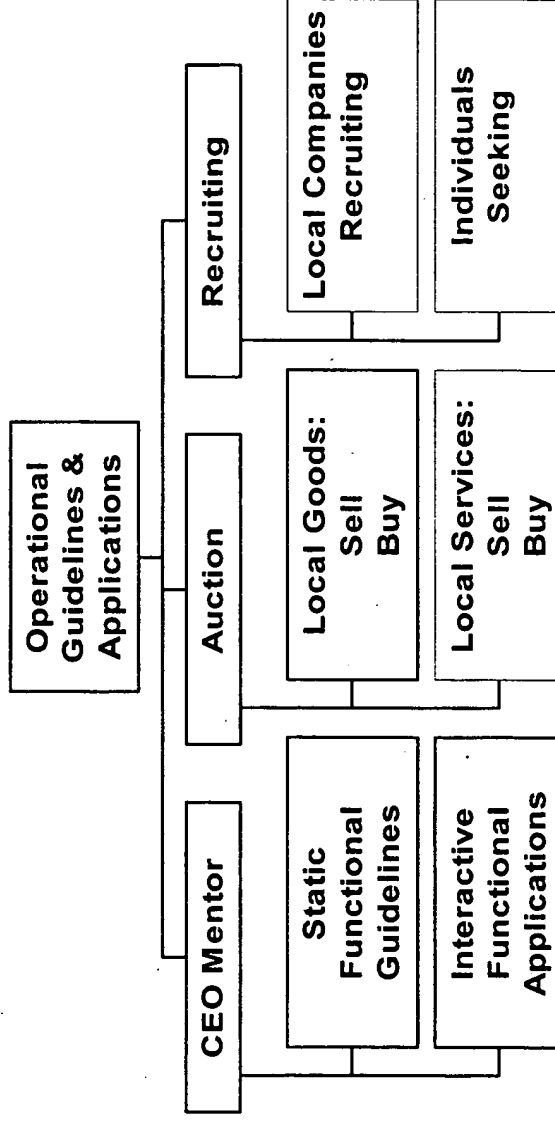
FIGURE 19.

Entrepreneurs:

Operational Guidelines & Applications

(local community example)

AZVentureCapital.com



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FIGURE 20.

CEO MENTOR



CEO ASP: Staged Company Mapping and Management System

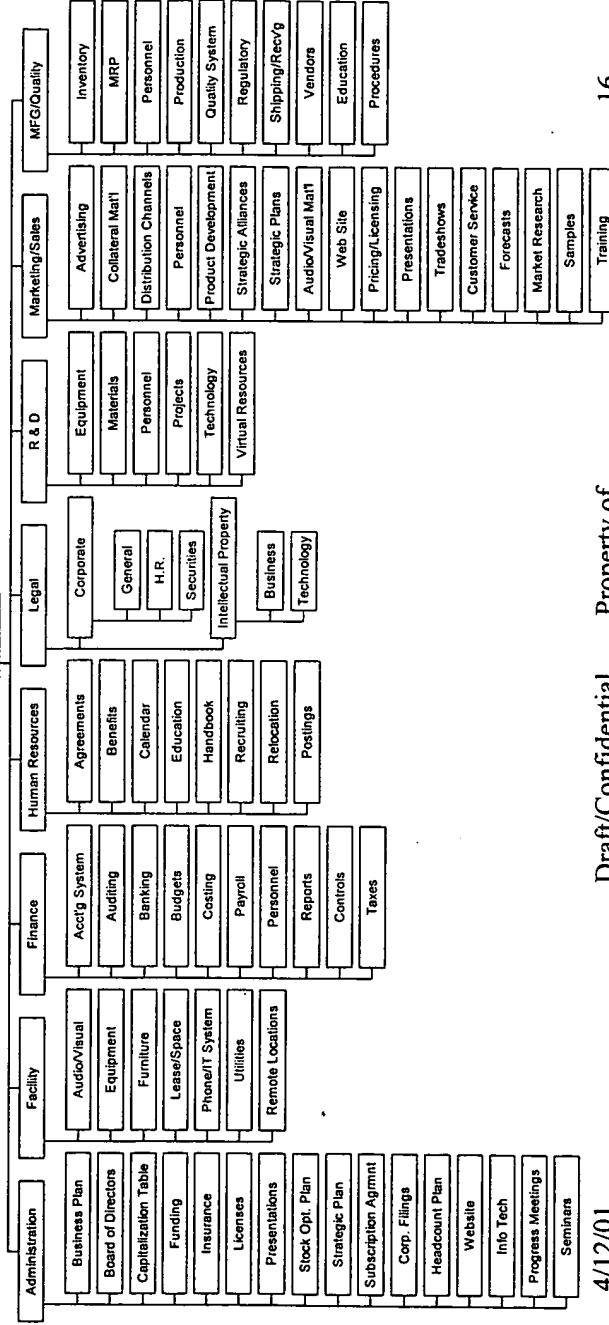
Phase I: Startup

Phase II: Emerging Growth

Phase III: Full Operations

(green= active, yellow= potential active, red= in-active)

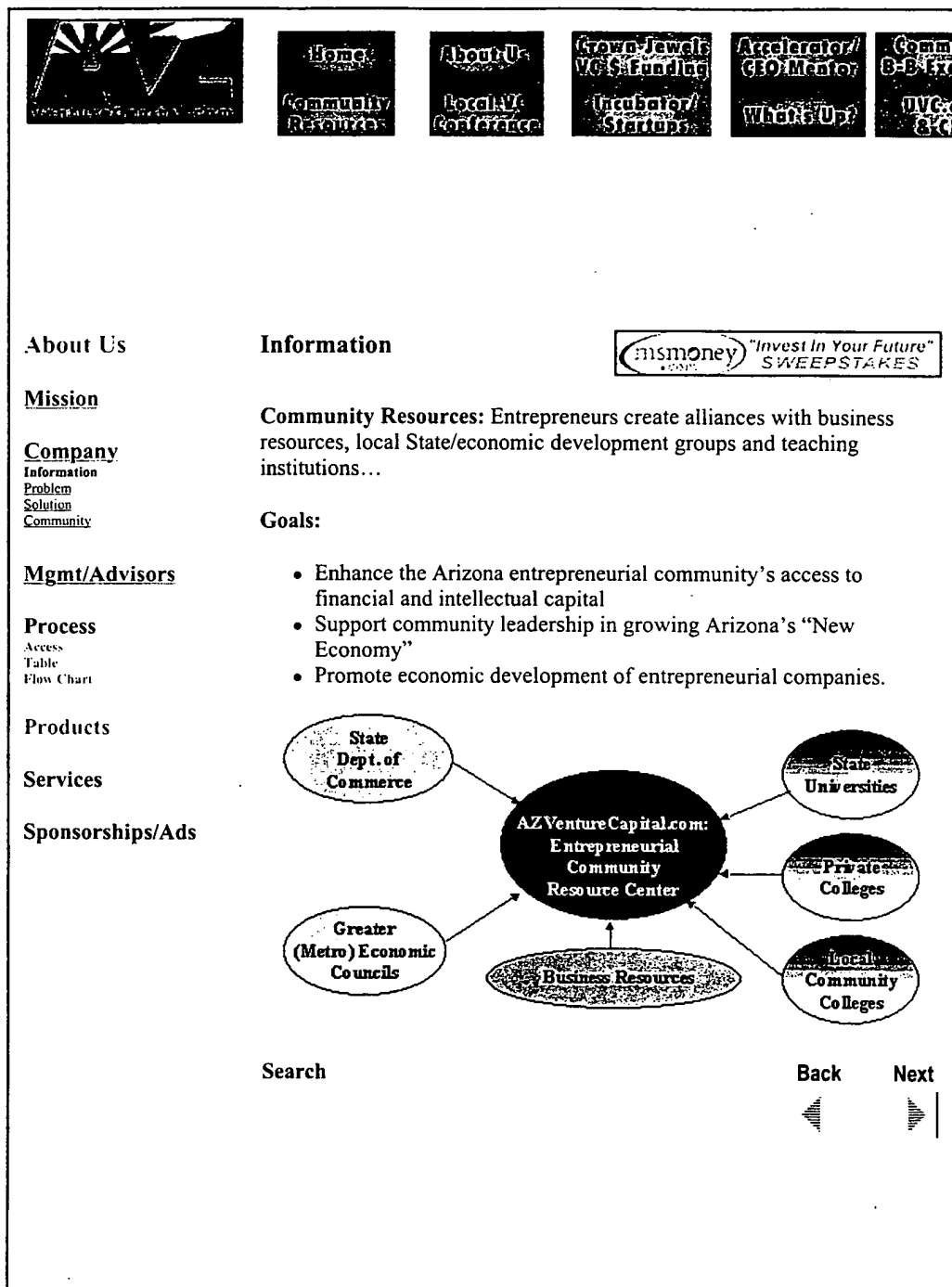
CEO ASP:
e.g. Phase I
Mgmt Template



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FIGURE 21.



Business; Resource List

- **Resource List:**

List Accounting Banking Financial Insurance IT
 Legal Marketing Real Estate Recruiting Telcom

Accounting Resources:

<u>Name</u>	<u>Type/Specialty</u>	<u>Stage(s)</u>	<u>Division</u>	<u>Location</u>
Ernst & Young (LOGO) (hyperlink)	Full-service <u>Business Description (e.g. elevator pitch)</u> E & Y is a full-service Big 6 accounting firm which offers a unique product suite focused solely on the Entrepreneurial Companies...	I., II.	Entrepreneur	Statewide

Remaining Acct'g firm postings...

Universities/Colleges (Examples)

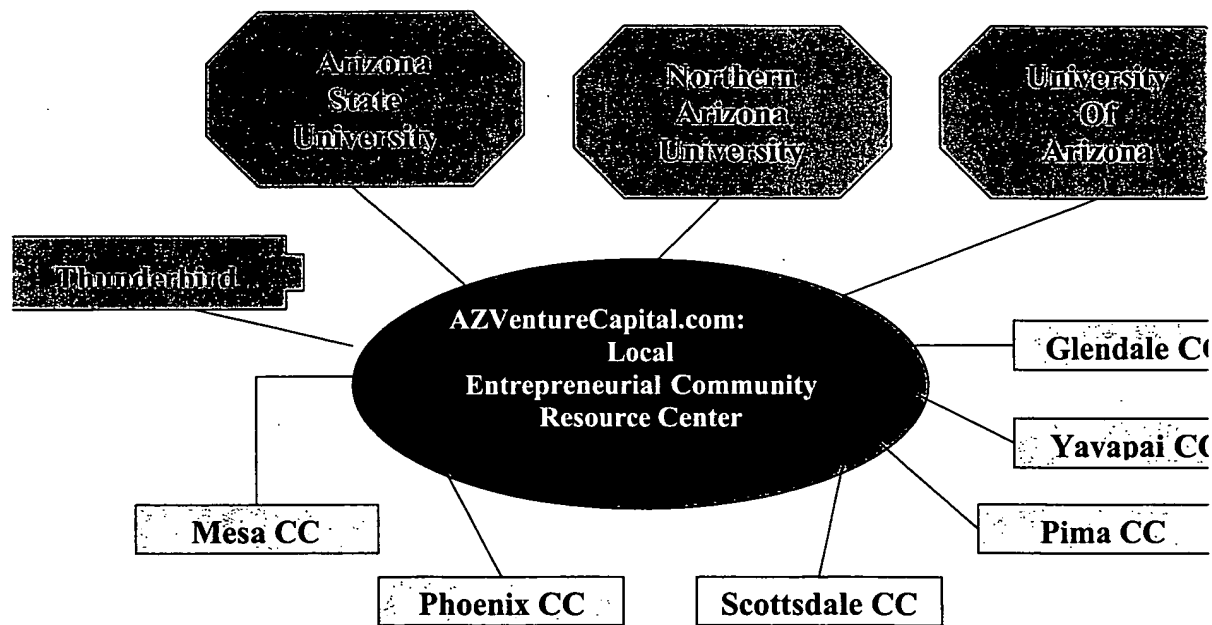

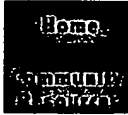






FIGURE 24

Community Resources

Information

Business
Info
Founding Sponsors
Resource List

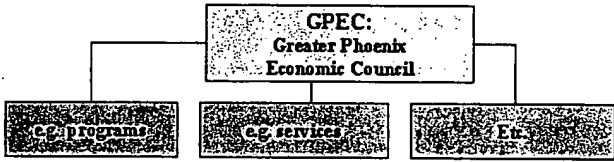
Civic/State
Info
AZ State -
Dept. of Commerce
GFEC- Flagstaff
GFEC- Phoenix
GFEC- Tucson
GFEC- Yuma

Colleges/ Universities
Info
ASU
NAU
U of A
Community Colleges
Thunderbird Int'l University

Civic/State: GFEC- Phoenix

Info **Business Environment** **News** **Organization Programs Chart**

This section provides another exposure vehicle for the Greater Phoenix Economic Council to identify its offerings and programs which benefit the Entrepreneurial Community. It provides a roadmap of insight for the entrepreneur, both in-state and out-of-state, highlighting GFEC'S beneficial business tools, programs and people. This section augments the Department of Commerce's offerings and it would allow the entrepreneur to capture additional opportunities, but, on a more local basis...



Search

Back. Next

Economic Development(example)

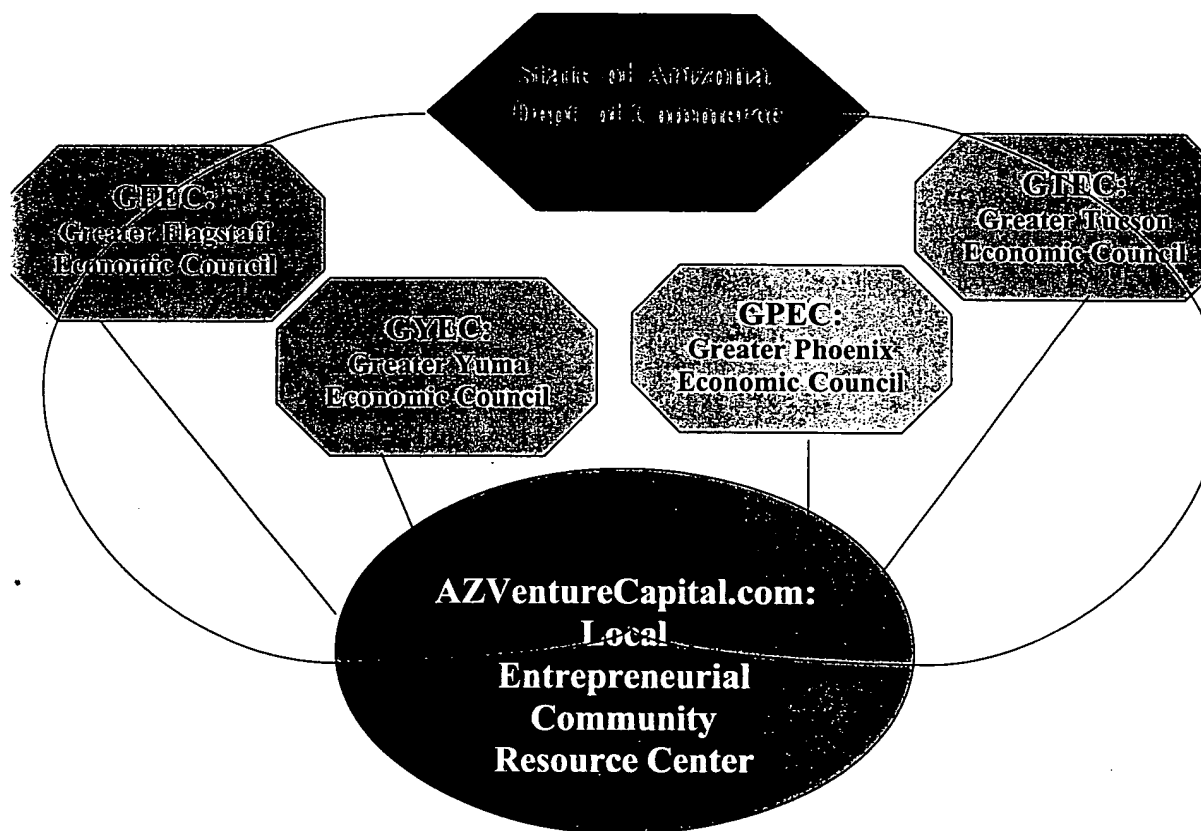


FIGURE 26.

Academic Resource Center:

A text description for each category:

Description/Insight
Core Competencies
Entrepreneurial Education
On-line Education
Research
Grants
Faculty Consulting
Student Internships
Technology Transfer

Economic Development Resource Center:

A text description for each category:

Description/Insight
Core Competencies
Services
Knowledge/Education
Research
Grants
Apprenticeships
Job Training
Seminars

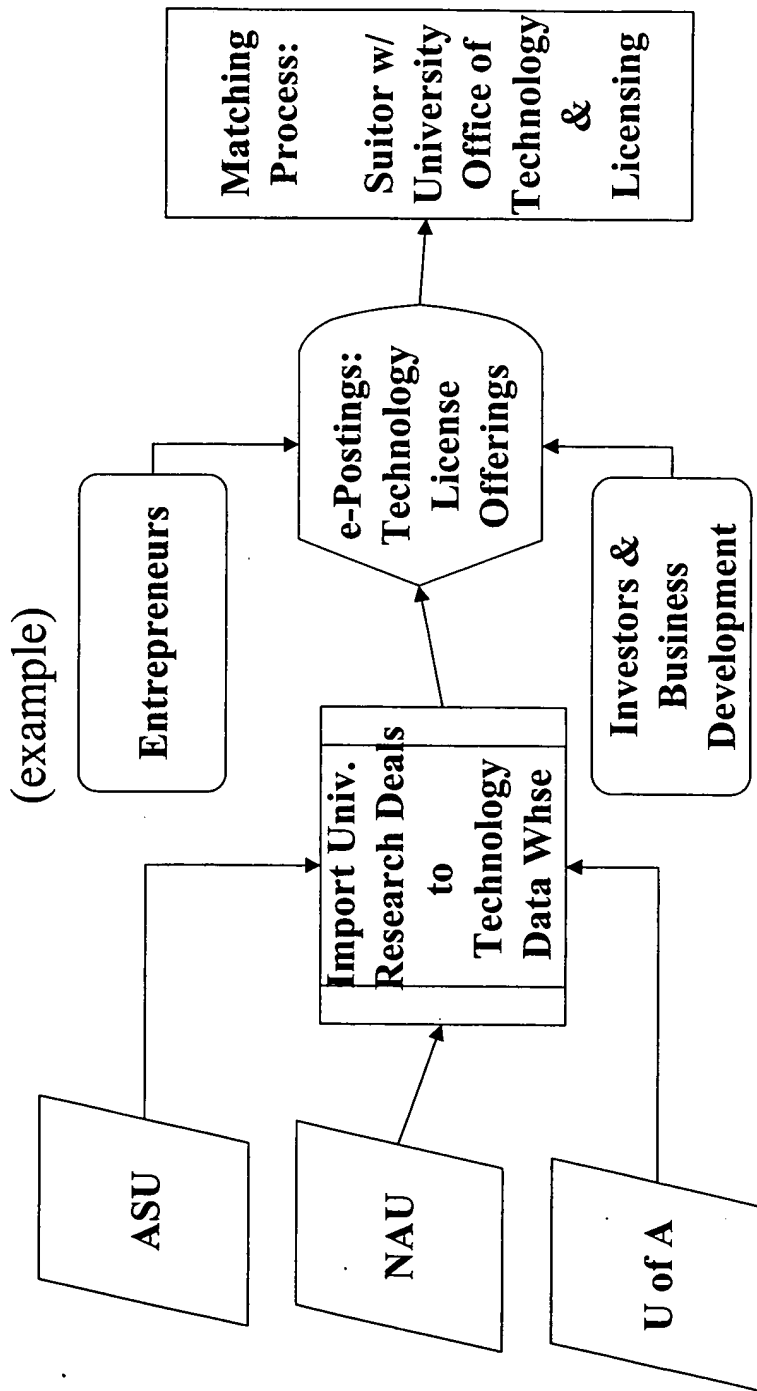
Trade Organization Resource Center:

A text description for each category:

Description/Value
Core Competencies
Services
Knowledge/Education
Research
Grants
Job Training
Seminars

Figure 27.

Technology Transfer: License Opportunity Process



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Universities/Colleges


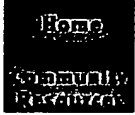
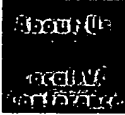
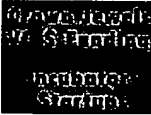
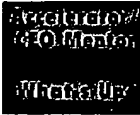

University:

Curriculum Focus	<u>Office Technology Licensing</u>	Research Programs	Student/Faculty Work Programs
---------------------	--	----------------------	----------------------------------

Technology Transfer Listings

<u>Industry</u>	<u>Technology Type</u>	<u>Description</u>	<u>Research Dept.</u>	<u>Access</u>
-----------------	------------------------	--------------------	-----------------------	---------------

FIGURE 29.

Community Resources

Colleges/Universities: ASU

Instant Stock Alerts

Information

Business
 Info
 Founding Sponsors
 Resource List

Civic/State
 Info
 AZ State :
 Dept. of Commerce
 GFEC- Flagstaff
 GFEC- Phoenix
 GFEC- Tucson
 GFEC- Yuma

Colleges/ Universities
 Info
 ASU
 NAU
 U of A
 Community Colleges
 Thunderbird Int'l
 University

Arizona State University:

Curriculum Office Technology Technology Student/*Faculty*
 Focus Licensing Programs Work Programs

<u>Industry</u>	<u>Technology Type</u>	<u>Description</u>	<u>Research Dept.</u>	<u>Access</u>
<p>Search</p> <p>Back Next</p>				

FIGURE 30.

UniverseVentureCapital.com
Profiles (example)
Financial Capital Profile:

COMPANY PROFILE

Company Name:
Contact Name: Title:
Address:
City: State: Zip:
Phone: Fax:
E-mail:
Sponsor: ☐ Platinum ☐ Gold ☐ Silver ☐ Bronze ☐ None ☐ Sign-up
(drop-down box)
Investor Type: ☐ Angel ☐ Venture Capital ☐ Institutional ☐ Corporate
Business Description: (provide a brief description of business; <50 words)
(fill-in box)
Headquarters: (list location)
(fill-in box)
Territory(s): ☐ Local ☐ State(AZ) ☐ Regional ☐ U.S. ☐ Int'l ☐ other
(drop-down box/fill-in box for other)
Industry(s): (list primary industry of firm/entity) ...
(fill-in box)
Core Competency (s): (list primary core competency(s) of firm/entity)
(fill-in box)
Fund Size: (list the \$ currently under management, and available)
(fill-in box)
Fund Cycle: (list the maturity life of fund; early, mid, end)
(drop-down box)
Future Funds: (list the projected completion of raising the next fund and \$ size)
(fill-in box)
Insight/Value: (provide a brief description that you offer the Community; <50 words)
(fill-in box)
References: (provide three industry references for due diligence purposes)
(fill-in box)

Portfolio of Investment Criteria for Entrepreneurial Companies:

Company Type: ☐ Start-up ☐ Emerging Growth ☐ Middle Market
(drop-down box)
Investment Stage: ☐ seed ☐ series A ☐ series B ☐ series C ☐ series D
(drop-down box) ☐ pre-IPO ☐ IPO ☐ mezzanine ☐ other
\$ Investment Range: (select same as Posting drop-down)
(drop-down box)
\$ Revenue Range: (select same as Posting drop-down)
(drop-down box)
Co-Investor(s): ☐ Friends/family ☐ Angels ☐ Venture Capital ☐ Institutional
(drop-down box) ☐ Corporate
Need(s): ☐ Funding ☐ Distribution ☐ Mfg'g ☐ R & D ☐ M & A
(drop-down boxes)
Industry(s): (select same as Posting drop-down) ...
(drop-down box)
Niche(s): (select sub-specialty market(s) within industry) created from entrep. co's
(drop-down box)
Core Competency(s): (select primary core competency(s) created from entrep. co's
(drop-down box)
Territory(s): ☐ Local ☐ State(AZ) ☐ Regional ☐ U.S. ☐ Int'l ☐ other
(drop-down box/fill-in box for other)
of employees: ☐ (select range)
(drop-down box)
Technology Transfer: ☐ (select Industry(s) of interest)
(drop-down boxes) ☐ (select Technology(s) of interest)

Entrepreneurs to Financial Capital:

Web-based Posting

- Venture Capital Posting Board: (postings)

By Industry By \$ Size All

STRATEGY TYPE:

Funding Distribution Manufacturing R & D Merger/Acquisition

FUNDING LEVEL:

A. \$50,000-\$1M B. \$1M-\$10M C. \$10M-\$50M D. Other _____

INDUSTRY TYPE:

Agriculture/Mining Construction Distribution E-Commerce Finance
Hotels/Motels Manufacturing Real Estate Retail Technology Telcom Transportation
Services Utility All

DUE DILIGENCE TOOLS (on-demand): Non-Disclosure Agreement Requirement by Company: Yes No

____ Executive Summary ____ Business Plan ____ Slide Road Show

____ SWOT Analysis ____ 24/7 Video™ ____ Report Card

(to access; highlight company and click on desired info)

STRATEGY: Funding/Distribution **FUNDING:** B. \$1M-\$10M **INDUSTRY:** Manufacturing
COMPANY **STAGE** **STRATEGY \$ SEEKING** **DESCRIPTION** **FEATURING** **LOCATION**
Micritos II. Pilot Launch Funding \$ 4,000,000 Tissue Diagnostics IP Flagstaff, AZ
StarChip III. Full Launch Funding/Distrib. \$ 9,500,000 Semi-Conductor Mfg Mfg' Plant Gilbert, AZ

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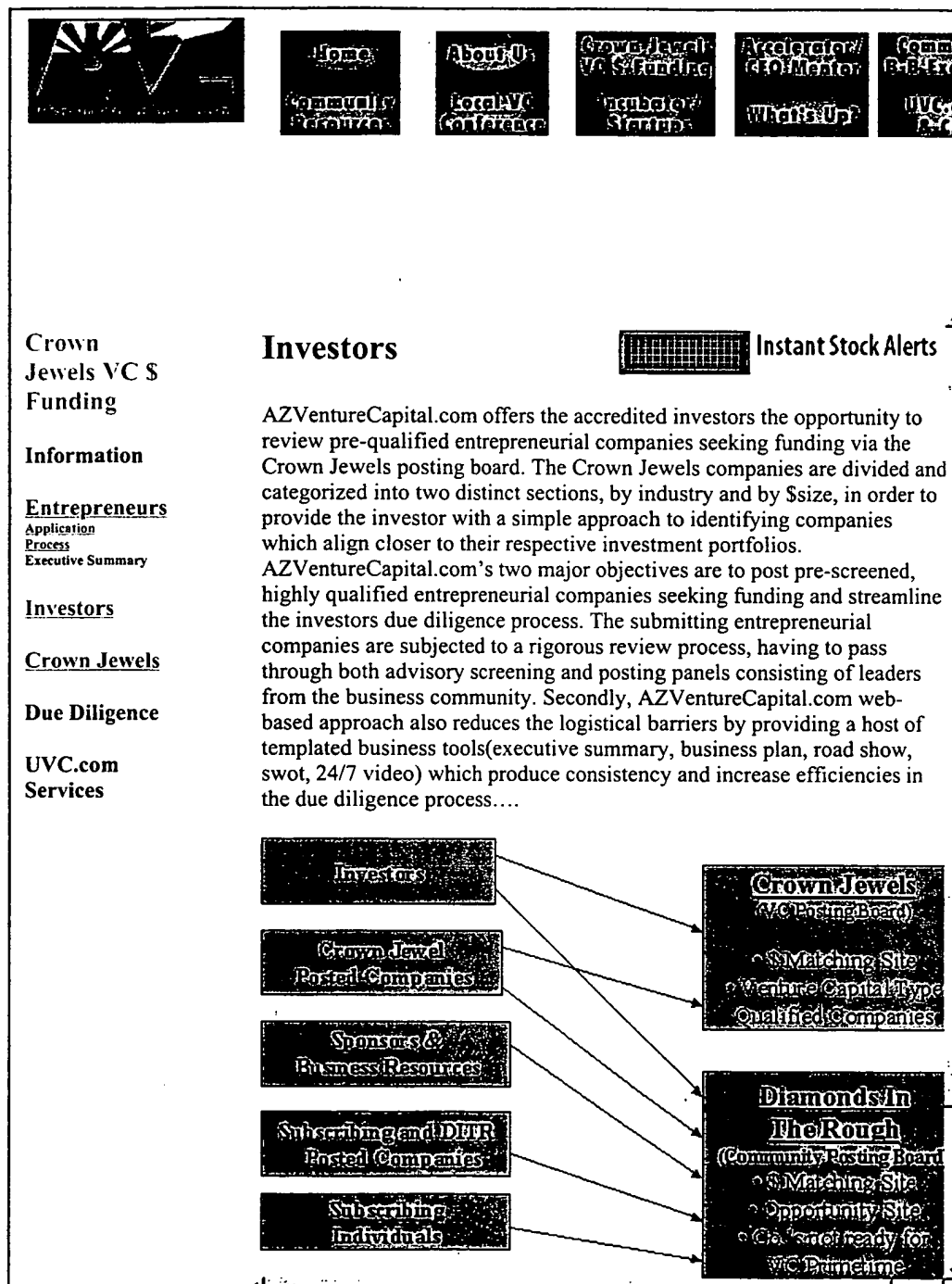


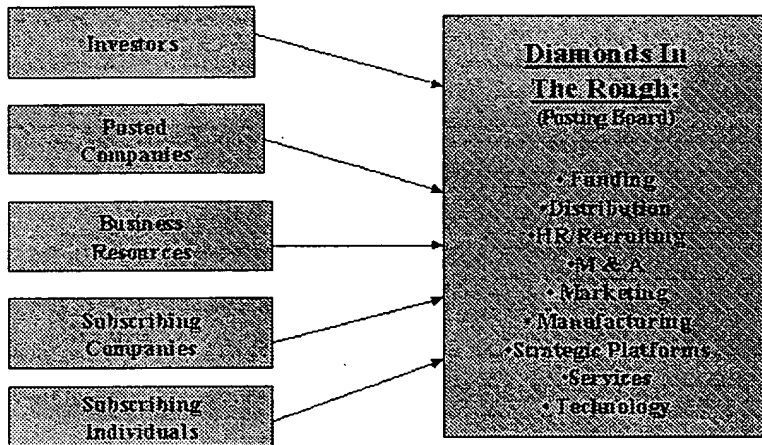
FIGURE 32A.

Exchange



Instant Stock Alerts

AZ VentureCapital.com extends beyond its Crown Jewel \$ matching product to those companies which are not ready for venture capital primetime funding opportunities, and known as the "Diamond In The Rough" posting board. These companies that don't qualify currently for venture capital are given access to promote their offering to a wider range of business development opportunities in the entrepreneurial community. Meanwhile, the Diamond In The Rough companies can be building the proper structure via the virtual resources offered by AZ VentureCapital.com to define, sophisticate and implement strategies designed to accelerate and elevate them to the Crown Jewel level... The entrepreneurial community will have access to vast array of business resources consolidated into this business to business section, Diamonds In The Rough posting board, of AZ VentureCapital.com. Diamonds In The Rough subscribers will include accredited investors(angels,vc's, intitutional co.'s), Crown Jewel co.'s, business resources, outside companies, and a variety of individuals, all of which may offer unique and creative opportunities....



Diamonds In The Rough:

Company Directory List Company Postings
Entrepreneurial Business Community Board

Company Postings

Diamonds In The Rough

Funding: \$50,000-\$1M \$1M-\$10M \$10M-\$50M

Distribution E-Commerce HR/Recruit M & A

Marketing Manufacturing

Strategic Platforms Services Technology

(category sub-headings)

☐ Exec Sum ☐ B-Plan ☐ SWOT Analysis ☐ Road Show ☐ 24/7 Video™

Company Stage Seeking Description D.I.T.R.

Location

Figure 33.

HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US

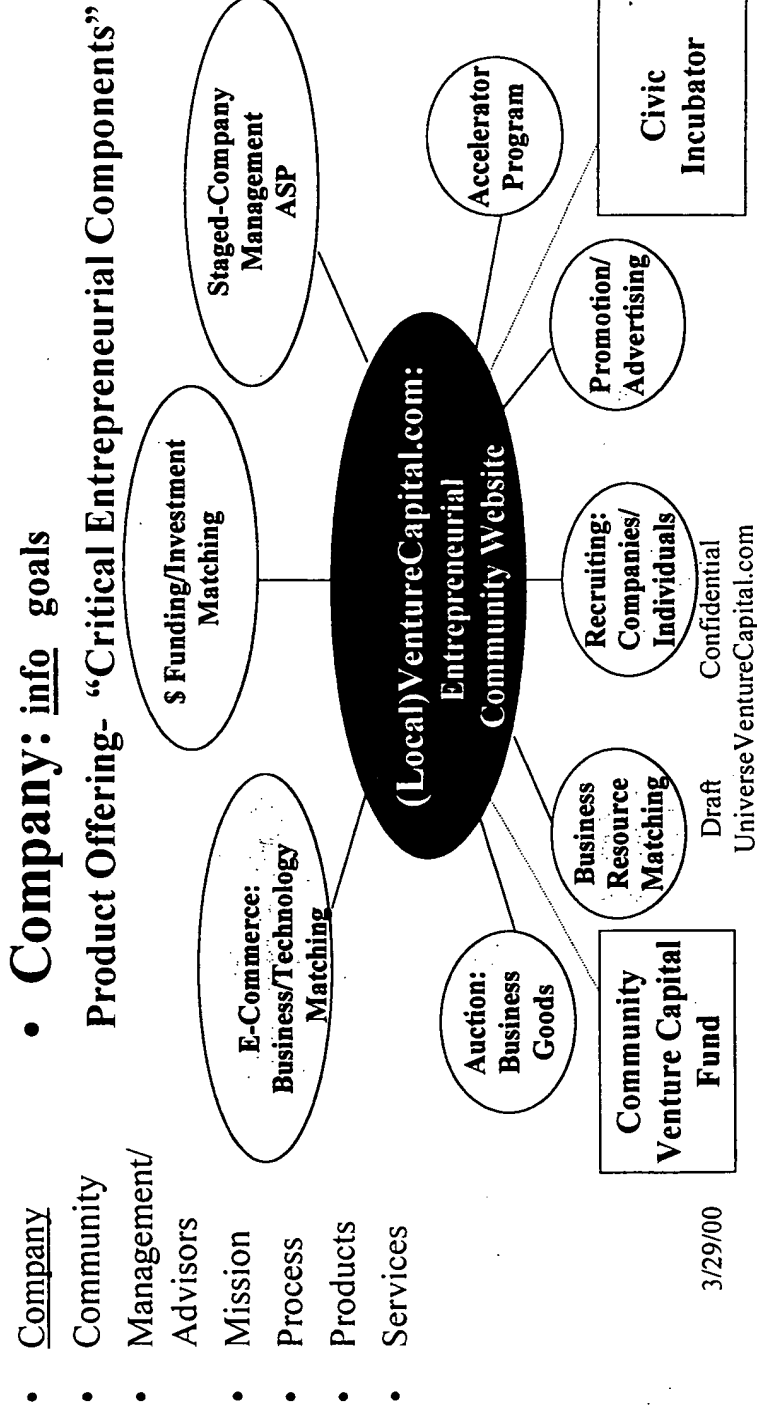


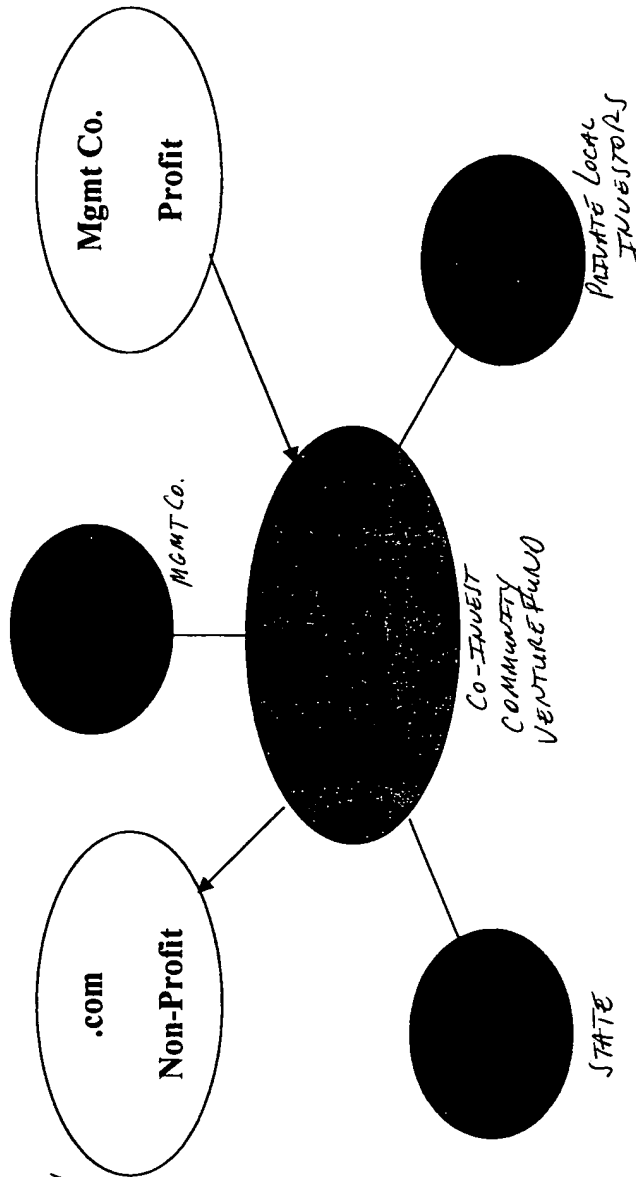
Figure 34.

HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US

- Company
- Community
- Management/Advisors
- Mission
- Process
- Products
- Services

• Company: info goals



3/29/00

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Figure 1.

